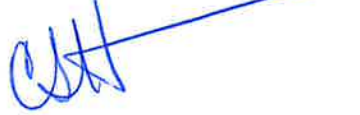


TOWN OF OCEAN VIEW
DELAWARE

September 21, 2022

TO: Mayor and Council

FROM: Carol S. Houck, Town Manager 
Kenneth McLaughlin, Chief of Police

SUBJECT: Recommendation to Acquire One Pre-Trained Single Purpose Narcotics K9 and One Pre-Trained Dual-Purpose Narcotics/Patrol K9

BACKGROUND

As you are aware, the Ocean View Police Department currently provides the services of one Dual-Purpose (Patrol & Narcotics) K9 with a trained handler/sworn officer. K9 Hardy is 9 years old and will transition out of service, maintaining residence with Corporal Hopkins. The new Dual-Purpose Narcotics K9 will replace K9 Hardy upon completion of training.

The purchase of a second Single Purpose K9 is desired to provide an increased level of service availability from a narcotic trained K9. An existing officer has been identified to assume the responsibility of handler for this K9.

Both K9 are proposed to be acquired from Tarheel Canine Training, Inc. of Sanford, NC. This is where our current K9, Hardy was purchased and trained. Tarheel Canine Training has provided K9 to agencies such as the DEA, and has also trained dogs for the US Military, and various other Delaware Police Agencies including Dover, New Castle County and Wilmington. Tarheel Canine Training is currently affiliated with the US Drug Enforcement Administration, the National Forensic Science Technology Center, the International Forensic Research Institute and the National Tactical Police Dog Association.

COSTS and FUNDING

The cost to acquire the Single-Purpose pre-trained K9 is \$11,495.

This quote includes the cost of the K9, training, certification, equipment, and handler housing costs for 3 weeks. Funds have been identified to cover the full cost from the Fund to Combat Violent Crimes (CVC).

The cost to acquire the replacement Dual-Purpose pre-trained K9 is \$15,645.

This quote includes the cost of the K9, training, certification, equipment, and handler housing costs for 4 weeks. Funds have been identified to cover the full cost as follows: \$15,000 is being covered by the Delaware Criminal Justice Council grant, and the remaining \$645 will be funded from a grant from the FOP Lodge 16 from funds identified for our K9 program.

RECOMMENDATION

It is therefore recommended that Mayor and Council authorize the purchase of one Single Purpose Pre-trained K9 and one replacement Dual-Purpose Pre-trained K9 from Tarheel Canine Training, Inc. for the total cost of \$27,140, from the above noted sources, including training, certification, equipment, and handler housing costs for 3 and 4 weeks respectively.

Copies of the quotes are attached for reference.

Tarheel Canine Training, Inc.

Contact: Jerry Bradshaw, President & Training Director

230 W. Seawell Street, Sanford, NC 27330

Tel. 919-774-4152 Fax. 919-776-3151 Cell 919-244-8044

www.tarheelcanine.com

Email: malinois_jb@mindspring.com

Quote on Single Purpose Narcotics K9

- 1) **K9:** Tarheel Canine Training, Inc. (TK9) will provide a Labrador, Belgian Malinois or German Shepherd Dog or cross according to the purchaser's specifications. The dog(s) shall possess suitable drive for the training of narcotics detection.
- 2) **Training:** Tarheel Canine Training, Inc. will train the dog in the areas of real sample narcotics detection (marijuana (if requested only), cocaine, heroin, meth-amphetamines and derivatives), tactical obedience and practical agility. The dog will be trained to nationally recognized standards. The training includes a 3 - week handler course, certification and free lifetime in-service training and re-certification through Tarheel Canine Training Inc.
- 3) **Lifetime Performance Guarantee:** Tarheel Canine Training Inc. guarantees that the K9 provided to the purchaser will meet the expectations of the purchaser in terms of temperament and working ability provided that the purchasing agency properly maintains the K9s training according to the program of training as instructed in the handler course, and additionally that such training is documented in training records. Should the team not meet the expectations of the purchaser after a suitable opportunity for remediation by Tarheel Canine Training Inc., the K9 shall be replaced (excluding any and all expenses that may be incurred to return the K9 and handler to Tarheel Canine Training Inc) at the mutual convenience of the purchaser and Tarheel Canine Training Inc, allowing for suitable time to procure and train a replacement K9 and conduct a handler course. **This guarantee is in force for the lifetime of the K9.** There will be no charge to the purchasing agency for the handler course or lodging if a replacement K9 is issued. Any K9 returned must be in a healthy condition, with no permanent injury or defects. Should the canine's handler be replaced for any reason, the new handler and K9 must complete a full handler course within three (3) months of the change of handler at TK9's facility at TK9's market rate to keep this performance guarantee in force.
- 4) **Cost:** The cost for each dog, including training, handler course, certification, in-service training, and annual recertification is \$9995.00 per dog. Housing cost is \$650 for 3 weeks. **Single Purpose Equipment Kit (required) is \$850 per dog. Total Cost (excluding equipment) is \$10,645.00. Total Cost (including all required equipment) is \$11,495.**
- 5) **Cost (Tracking Option):** HST & VST Tactical Tracking Option for single purpose dogs is \$1500 additional to total cost.
- 6) **Housing:** For the convenience of our agencies sending handlers to our handler course, we offer a number of housing options. The price quoted in the bid sheets is a price for our dormitories. Dorms are private rooms with a bed and a dresser. There are male/female bathrooms, efficiency kitchen with refrigerator, microwave, and sink, and a common area with a dining table and couches and a TV. This is the least expensive housing option we offer. Please understand that the dorms are located at a K9 training facility, and so there will be noise early in the mornings, and handlers/students are responsible for cleaning up after themselves, in their rooms, lavatories, and common areas. These are basic accommodations, not luxury accommodations. There is no maid service. If your agency prefers hotel accommodations for your handlers, you are welcome to select this instead of the dorms, but market (or

government) hotel rates will apply, and the agency will be responsible for making arrangements for such housing in advance of the handler course. We can provide a list of available hotels in the area. Housing is first come first serve for dorm slots. If your handler arrives here and you have paid for dorm housing and then decide that a hotel is preferred, the difference in rates will be the responsibility of the agency, and not be the responsibility of Tarheel Canine Training, Inc. There are a number of hotels in the area, with a range of rates, including Quality Inn, Holiday Inn Express, Hampton Inn, Days Inn, and Comfort Suites.

- 7) **Payment Terms:** **Payment Terms:** Tarheel Canine accepts municipal checks, MasterCard, Visa, American Express, or municipal purchase orders. A down payment of 50% of the total cost is due upon placing the order. **Payment in full must be received on or before the first day of the handler course.** A 12% APR will be charged on any outstanding balances. **Pre-Payment:** A 2% discount will be applied if prepayment is received at least 30 days in advance of the scheduled handler course. **Multiple Purchases:** A 2.5% discount will be applied to the total cost of any multiple purchases. If other discounts are provided at the time this quote is provided, that are larger than the multiple purchase discount, only the pre-payment discount can apply after that.
- 8) **Health Guarantee:** TK9 warrants that the canine(s) provided will be in good general health when delivered to the buyer. The canine(s) will be current on all vaccinations, de-worming, and heartworm preventative. Health records and hip and elbow x-rays shall be provided the buyer upon taking possession of the animal on the first day of the handler course. Any veterinary expenses incurred during the train up prior to the handler course for treatment of injury or diagnosis and treatment of any illness, shall be paid by TK9. Any veterinary expenses incurred after the buyer takes possession on the first day of the handler course for injury or diagnosis and treatment of any illness shall be the responsibility of the buyer. Within 30 days of the conclusion of the handler course, Buyer shall obtain an initial baseline veterinary exam and a round of vaccinations to include a rabies vaccination from their departmental veterinarian. TK9 will unconditionally guarantee that the dogs will pass the physical health standards as set forth by the Buyer, including but not limited to X-ray screening for hip and elbow dysplasia, all current vaccinations, heartworm prevention and be free of internal and external parasites. TK9 will replace a canine that fails the buyer's health requirements as a result of this baseline examination. TK9 shall not be liable for any expenses associated with this initial veterinary screening exam, nor any veterinary costs of diagnosis or treatment for any condition at any time beyond the first day of the handler course.

Should the buyer's veterinarian fail the dog for medical reasons, a written report detailing the defect responsible for this conclusion and its **congenital nature** shall be immediately forwarded to TK9 for immediate consideration under this health guarantee. Further, for a period not to exceed 2 years from the date of purchase, TK9 further guarantees replacement of the canine for any diagnosed congenital health defects which, in the opinion of the Buyer's veterinarian, will limit the canine(s) ability to function in the trained capacity of a police service dog. A written report of any such finding shall be forwarded to TK9 for immediate consideration for replacement. Any veterinary charges associated with diagnosing and/or treating any such congenital defects will be the sole responsibility of the buyer. Should the health guarantee be triggered, the dog shall immediately be returned to TK9 at the buyer's sole expense. Upon TK9's receipt of the dog in otherwise good health excepting the reason for the return, TK9 shall be obligated to replace the dog and handler course (including handler housing) with one of *similar* age, breed and training ability within three (3) months time.

- 9) **Health Guarantee Exclusions:** TK9 shall not guarantee dental defects resulting from injury in the course of training beyond handler course. K9 obesity shall void the health guarantee. K9s should be maintained at an appropriate weight. Failure to maintain preventative care, including heartworm prevention, will void the health guarantee.

- 10) **Delivery: Delivery:** Shall be at the mutual convenience of the purchaser and Tarheel Canine Training, Inc. Please feel free to call me at 919-244-8044 (cell) or 1-800-766-9032 (office) if we can be of service.

Tarheel Canine Training, Inc.

Contact: Jerry Bradshaw, President & Training Director

230 W. Seawell Street, Sanford, NC 27330

Tel. 919-774-4152 Fax. 919-776-3151 Cell 919-244-8044

www.tarheelcanine.com

Email: malinois_jb@mindspring.com

Quote on Dual Purpose Narcotics K9

- 1) **K9:** Tarheel Canine Training, Inc. (TK9) will provide a Belgian Malinois or German Shepherd or Cross of these breeds according to the purchaser's specifications. The dog(s) shall possess suitable drive for the training of tracking, narcotics detection and patrol functions.
- 2) **Training:** Tarheel Canine Training, Inc. will train the dog in the areas of tactical building search and area search, criminal apprehension, multiple suspect apprehension, recall (call-off), release on command, gunfire neutrality, back-up neutrality, full bite suit targeting, hidden sleeve and hidden suit targeting, passive apprehensions, handler protection, felony vehicle stops, long line extractions, prisoner transport, passive narcotics detection (marijuana (if applicable), cocaine, heroin, meth-amphetamines and derivatives), Hard Surface & Variable Surface scent discrimination tactical tracking, tactical obedience and practical agility. The dog will be trained to nationally recognized standards. The training includes a 4 - week handler course, certification and free lifetime in-service training and re-certification through Tarheel Canine Training Inc.
- 3) **Lifetime Performance Guarantee:** Tarheel Canine Training Inc. guarantees that the K9 provided to the purchaser will meet the expectations of the purchaser in terms of temperament and working ability provided that the purchasing agency properly maintains the K9s training according to the program of training as instructed in the handler course, and additionally that such training is documented in training records. Should the team not meet the expectations of the purchaser after a suitable opportunity for remediation by Tarheel Canine Training Inc., the K9 shall be replaced (excluding any and all expenses that may be incurred to return the K9 and handler to Tarheel Canine Training Inc) at the mutual convenience of the purchaser and Tarheel Canine Training Inc, allowing for suitable time to procure and train a replacement K9 and conduct a handler course. This guarantee is in force for the lifetime of the K9. There will be no charge to the purchasing agency for the handler course or lodging if a replacement K9 is issued. Any K9 returned must be in a healthy condition, with no permanent injury or defects. Should the canine's handler be replaced for any reason, the new handler and K9 must complete a full handler course within three (4) months of the change of handler at TK9's facility at TK9's market rate to keep this performance guarantee in force.
- 4) **Cost:** The cost for each dog, including training, handler course, certification, in-service training, and annual recertification is \$13,595.00 per dog. Housing cost is \$850 for 4 weeks. Dual Purpose Equipment Kit (required) is \$1200 per dog. **Total Cost is \$14,445 (excluding equipment). \$15,645.00 (with equipment).**
- 5) **Housing Options:** For the convenience of our agencies sending handlers to our handler course, we offer a number of housing options. The price quoted in the bid sheets is a price for our dormitories. Dorms are private rooms with a bed and a dresser. There are male/female bathrooms, efficiency kitchen with refrigerator, microwave, and sink, and a common area with a dining table and couches and a TV. This is the least expensive housing option we offer. Please understand that the dorms are located at a K9 training facility, and so there will be noise early in the mornings, and handlers/students are responsible for cleaning up after themselves, in their rooms, lavatories, and common areas. These

are basic accommodations, not luxury accommodations. There is no maid service. If your agency prefers hotel accommodations for your handlers, you are welcome to select this instead of the dorms, but market (or government) hotel rates will apply, and the agency will be responsible for making arrangements for such housing in advance of the handler course. We can provide a list of available hotels in the area. Housing is first come first serve for dorm slots. If your handler arrives here and you have paid for dorm housing and then decide that a hotel is preferred, the difference in rates will be the responsibility of the agency, and not be the responsibility of Tarheel Canine Training, Inc. There are a number of hotels in the area, with a range of rates, including Quality Inn, Holiday Inn Express, Hampton Inn, Days Inn, and Comfort Suites.

- 6) **Payment Terms:** Tarheel Canine accepts municipal checks, MasterCard, Visa, American Express, or municipal purchase orders. A down payment of 50% of the total cost is due within 10 days upon placing the order. **Payment in full must be received on or before the first day of the handler course.** A 12% APR will be charged on any outstanding balances. **Pre-Payment:** A 5% discount on the cost of each trained K9 (excluding housing or equipment) will be applied if prepayment is received at the time of the order. **Multiple Purchases:** A 2.5% discount will be applied to the cost of the trained K9 on any multiple purchases. If other discounts are provided at the time this quote is provided, that are larger than the multiple purchase discount, only the pre-payment discount can apply after that.
- 7) **Health Guarantee:** TK9 warrants that the canine(s) provided will be in good general health when delivered to the buyer. The canine(s) will be current on all vaccinations, de-worming, and heartworm preventative. Health records and hip and elbow x-rays shall be provided the buyer upon taking possession of the animal on the first day of the handler course. Any veterinary expenses incurred during the handler course for treatment of injury or diagnosis and treatment of any illness, not as the result of handler negligence, shall be paid by TK9. Within 30 days of the conclusion of the handler course, Buyer shall obtain an initial baseline veterinary exam and a round of vaccinations to include a rabies vaccination from their departmental veterinarian. TK9 will unconditionally guarantee that the dogs will pass the physical health standards as set forth by the Buyer, including but not limited to X-ray screening for hip and elbow dysplasia, all current vaccinations, heartworm prevention and be free of internal and external parasites. TK9 will replace a canine that fails the buyer's health requirements as a result of this baseline examination. TK9 shall not be liable for any expenses associated with this initial veterinary screening exam, nor any veterinary costs of diagnosis or treatment for any condition at any time beyond the handler course. Should the buyer's veterinarian fail the dog for medical reasons, a written report detailing the defect responsible for this conclusion and its **congenital nature** shall be immediately forwarded to TK9 for immediate consideration under this health guarantee. Further, for a period not to exceed 2 years from the date of purchase, TK9 further guarantees replacement of the canine for any diagnosed congenital health defects which, in the opinion of the Buyer's veterinarian, will limit the canine(s) ability to function in the trained capacity of a police service dog. A written report of any such finding shall be forwarded to TK9 for immediate consideration for replacement. Any veterinary charges associated with diagnosing and/or treating any such congenital defects will be the sole responsibility of the buyer. Should the health guarantee be triggered, the dog shall immediately be returned to TK9 at the buyer's sole expense. Upon TK9's receipt of the dog in otherwise good health excepting the reason for the return, TK9 shall be obligated to replace the dog and handler course (including handler housing) with one of *similar* age, breed and training ability within three (3) months time.
- 8) **Health Guarantee Exclusions:** TK9 shall not guarantee dental defects resulting from injury in the course of training beyond handler course. K9 obesity shall void the health guarantee. K9s should be maintained at an appropriate weight. Failure to maintain preventative care, including heartworm prevention, will void the health guarantee.

- 9) **Delivery: Delivery:** Shall be at the mutual convenience of the purchaser and Tarheel Canine Training, Inc. Please feel free to call me at 919-244-8044 (cell) or 1-800-766-9032 (office) if we can be of service.

